



Your playing small does not
serve the world.
Who are you not to be great?



SOUTH AFRICAN COUNCIL FOR GRADUATES COOPERATIVE
Competent Graduates, Profitable Cooperatives

Thamsanqa Maqubela
Executive Chairman

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SACGRA BUSINESS TOOLBOX
GAME CHANGER FOR ENTREPRENEURS

APRIL, 2019



Successful Entrepreneurs Are Change Makers, They Do Not Get Stuck Nor Become Rejected, They Get Redirected Through Pain And Innovation. The Business Toolbox Innovation Is An Important Tool And Resource In The Life Of An Innovative Entrepreneur Who Runs A Viable Business.

What are you waiting for?



**Join the Business Toolbox
Incubation queue and
accomplish your
entrepreneurship goals...**





WHO WE ARE & BOARD OF DIRECTORS?

MISSION

To grow a high calibre of youth and advance graduate cooperatives as viable economic entities to accelerate innovations and industrialization program of South Africa

VISION

Internationally recognized champion for youth economic advancement

VALUES WE LIVE BY

Integrity - High Performance – Collaboration - Stakeholder Priority - Entrepreneurial

ABOUT THE SACGC

SACGC is a graduates council established in terms of the Co-operative Amendment Act, No 6 of 2013 to grow a high calibre of youth and the advancement of graduate cooperatives as viable economic entities to fast track job creation, foreign direct investment and skills transfer to grow the economy in municipalities and rural areas.

It is a council established to provide skills development innovation, support, monitoring and evaluation as per the dictates of the Skills Development Act 97 of 1998 and in accordance with the mandate of the National Skills Development Strategy and any subsequent post school education and training policies in South Africa.

The SACGC is a member of the Presidential Youth Working Group established by President JG Zuma on June 9, 2015 to advise the President on matters affecting implementation of the youth policy.

Mr Maqubela serves as the Chairperson of the Economic Participation & Transformation Work Stream of the Presidential Youth Working Group. He was also inducted on the World Association of Cooperative Education's Coop Hall of Fame in 2015.



Nomzamo Kunene,
Director: Non Executive



David Nhlapo,
Director: Non Executive



Busisiwe Nsutsha,
Director: Non Executive



Mark Cunningham,
Director: Profiling & Assessments



Executive
Director and CEO,
**Thamsanqa
Maqubela**

Opening and
addressing the
SACGC Annual
Review Workshop
and Prestigious
Youth
Employment Gala
Dinner on Oct 31,
2017.

WORKPLACE TRAINING GOALS & TEAM



The SACGRA (formerly SACGC) has made a commitment to contribute towards workplace training by hosting interns annually. The interns are sponsored by FP&M SETA, FOODBEV, CHIETA, CETA and Services SETA for a period of 12 months to build their careers and work experience. All qualifying graduates will receive stipend top ups from the SACGRA when they meet or exceed targets and milestones for personal development, business discovery and problem solving after three months of being hosted.

The SACGC subscribes to the principle of internship learning, discovery and performance to enrich its interns for employability and entrepreneurship. Resources and time are allocated for the following internship tasks: Learning on the job (15%), workplace discovery, networking and insights (35%) and performance of structured tasks (50%).



Ms Thembekile Pilusa
General Manager



Mr Iviwe Nxesi
Finance & Projects Manager



Ms Lorraine Kau
Media Relations/Events



Ms Aphiwe Duka
Coops Support



Ms Asanda Cuba
Receptionist/Admin Assistant



Ms Chiedza Muchimwe
Finance & Accounting



Ms Ammeliorate Changachirere
Admin Assistant



Ms Delene Boshoff
Business Development Consultant



Mr Ian Brodie
Developer Business Toolbox



Ms Thandeka Diko
Database & Communication



Ms Phathekile Mbasane
Business Development



Mr Phila Tause
Marketing



Ms Nonsikelelo Dube
Admin Assistant



Ms Ellen Morobi
Office Care



Ms Sithembisile Mbatha
Admin & Accounts



Mr TC Maqubela
CEO



Mr Siphon Khuzwayo
Regional Manager: KZN



Ms Amanda Buthelezi
Research Intern

REPORT ON THE CONTRIBUTION OF SMMEs



- A new report by The Small Business Institute (SBI) claims that South Africa only has a quarter of a million (250 000) formal small, medium and micro-sized enterprises (SMMEs) – some way off many other reported estimates.
- Moreover, the research shows that while 98.5% of the country's economy is made up of small and medium-sized enterprises (SMEs), they're only delivering 28% of all jobs.
- Previous reports put the number of SMMEs at 5.6 million – of which 3.3-million were 'survivalist businesses, 1.7 million micro-enterprises and 554,000 small enterprises'.
- According to SBI's report, as many as 56% of jobs in South Africa are created by the 1,000 largest employers, including the government.

 DURBAN CHAMBER OF COMMERCE AND INDUSTRY

SMME BUSINESS FORUM:
Businesss cash flow managent & Investments



CLICK TO RSVP

02-06-16 | 14:00 - 16:00 | DURBAN CHAMBER CONFERENCE CENTRE
MAKE A WISE INVESTMENT

BUDGET FOR SMME/COOPS FUNDING IN SA



- **On the financials of the DSBD the total allocation for 2018/19 was R1.448bn.**
- **The SEDA was allocated 51.7% of the total allocation amounting to R769.452m.**
- **The Industrial Development Corporation (IDC) was allocated 0.7% which amounted to R10m. The remaining 47.6% which amounted to R709.001m remained with the DSBD.**

PUNDITS ON SMME SUCCESS RATE?

- According to a speech given by the **South African** Trade Minister, Rob Davies at a press conference in May 2013, five out of seven new **small businesses** started in **South Africa** fail within the first year. That is an alarming **failure rate of 71%. ...**
- These **businesses** accounted for almost 12 million jobs in the country.

SMME

How can your business assist with access to market through enterprise and supplier development?

KEY STATISTICS FROM SEDA ON SMMEs

KEY INDICATORS 2015Q2

Number of SMMEs	2 251 821
Number of formal SMMEs	667 433
Number of informal SMMEs	1 497 860
SMME owners as % of total Employment	14%
% Operating in trade & accommodation	43%
% Operating in community services	14%
% Operating in construction	13%
% Operating in fin. & Business services	12%
% Contribution to GDP	42%
% Black owned formal SMMEs	134%
% Operated by income group < R30k pa	7%



WHO WE ARE & BOARD OF DIRECTORS?



In partnership
with:



Starting a Business	Business	Health & Safety	Sales & Marketing	Soft Skills
Research Your Idea	General	Workplace Safety	Customers	Finding Yourself
Feasibility	Buying a Business	HIV AIDS	Marketing	Maximising Your Potential
Start Up Costs	Expanding & Growing	Occupational Health	Selling	Thinking Skills
Pricing & Costing	Franchising	Your Health	Networking	Setting Your Vision & Defining Your Goals
The Business Plan	General	SHEQ File	Trade Shows	Personal Confidence & Motivation
Business Entities & Formation	Home Business	Labour/HR/Staff	Guest Houses & Tourism	Management
Compliance	Improving Your Business	Disciplinary Codes & Practice	INFOGRAPHIC	MBA
Business Premises	Family Business	Employees	Management & Restructure	Management Basics
Accounting & Finance	Compliance	Empowerment Equity & SETA	Business Turnaround	Labour Procedures
Sales & Marketing	Business Entities	Interviewing/Employing/Dismissal	Difficult Times	Operations Management
GENERAL	BEE	Information & CCMA	Management	Sales & Marketing
Business Development Canvas	Consumer Protection Act	Working Documents	Project Management	Successful Prospecting in Sales
Accounting & Financial	Hospitality Industry	Payroll	Legal & Insurance	Closing the sale
Accounting & Bookkeeping	Intellectual Property	Policies & Procedures	Estates	Essentials Of Marketing
Cash Flow Management	National Credit Act	INFOGRAPHIC	Insurance	Career & Employment
Debtors	Taxes & SARS		Legal Contracts	How to Excel at Interviews
Financial Management	UIF		Legal Tips	Fastest Way to the Interview
Pricing & Costing	Compensation Fund		Wills & Trusts	Interview Secrets
INFOGRAPHIC	POPI			Essential Job Searching Tools
	Operations			Becoming More Employable
	Exporting / Importing			How to Prepare for An Interview
	IT - Information Technology			Tips To Create A Top CV
	WEB - World Wide Web			
	Inventory & Materials			
	Property - Buying / Renting			



HOME



TEMPLATES

CALCULATORS

Business Templates

Excel Templates

Insurance Templates

Working Templates

Buying A Business

Interview & Employment

Policies & Procedures

Labour

Legal & Insurance

Wills & Trusts

SHEQ Files

BUSINESS TEMPLATES

- ☒ Balance Sheet
- ☒ Business Budget 12 Months
- ☒ Business Budget
- ☒ Business Start Up Costs
- ☒ Cash Flow Statement
- ☒ Debtors Age Analysis
- ☒ Income Statement
- ☒ Job Card
- ☒ Sales Commission Calculator
- ☒ Financial Statement Template
- ☒ Cash Flow Forecasting Template





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EXCEL TEMPLATES

- ☒ Bond Repayment Calculator
- ☒ Consumer Debt Manager
- ☒ Disposable Income Calculator
- ☒ Employees Tax Calculator
- ☒ Multi Loan Calculator
- ☒ Net Worth Calculator
- ☒ Vehicle Loan Repayment
- ☒ Vehicle Running Costs



Type here to search



TRANSITION FROM GRANT TO COMMERCIAL ECONOMY



THE BUSINESS TOOLBOX – WHAT IS IT?



The Business Toolbox covers all aspects of business, from starting a business, compliance, management, sales and marketing, policies and contracts, finance and accounting, health and safety, legal and insurance, career and employment, human resource and labour issues as well as everything needed to run a successful business.



It is an A-Z comprehensive business operations software in a CD or USB which has a plug and work features for small and medium sized business.



We recommend it to all companies to sponsor for SMMEs, new ventures, W&R SETA SEFA, NEF, IDC as a complementary package to help scale business small businesses.



Current clients include De Beers Marine, Anglo American Platinum, Royal Bafokeng Enterprise Development for its supplier and enterprise development programs.



It increases business administration capability of Small, Micro and Medium Sized Enterprises, thereby reduce business failure rate by about 20%.



Business Toolbox improves the confidence of the entrepreneur to be involved in the administration of her/his business due to its accessibility, portability & ease of use.

FEATURES AND BENEFITS?



CURRENT CLIENTS

RBED

Royal Bafokeng Enterprise Development



DE BEERS
GROUP OF COMPANIES

NATIONAL HOME BUILDERS
NHBRC
REGISTRATION COUNCIL



LAFARGE



AngloAmerican
PLATINUM



Business Toolbox is a plug and work software for business operations;



It has 150 business templates, 5000 pages of insights, manuals and intelligence;



It is an essential business toolbox for NEW VENTURE, Start Ups, SMMEs, Cooperatives;



A comprehensive and one stop shop business operations software at the palm of your laptop or PC;



User friendly, easy to use, templates uses word and excel downloads for quick referencing and adaptations;



Business toolbox increases business survival, scalability and sustainability;



South African Council for Graduate Co-operative
Beyond A-Grades

CASE FOR PURCHASE?



Business toolbox increases business survival, scalability and sustainability;



Toolbox is very cost effective – at only R9 500 per software in a CD or USB including free introductory training for a minimum of 25 users on a full day skills training program;



SACGC is pursuing a formal partnership your company or organization to sponsor the business toolbox for start ups, SMMEs, school, college or university entrepreneurship programs.



Companies can buy the Business Toolbox through CSI or BBBEE to score points for economic transformation since Toolbox is a preferred business incubation, operations and sustainability software;



**BECOME A PARTNER OR AN AFFILIATE TO GROW THE POOL OF INFLUENCE IN
JOB CREATION AND WEALTH DEVELOPMENT BY EMPOWERING THE YOUTH
OF SOUTH AFRICA THE BUSINESS TOOLBOX INCUBATION.**

THANK YOU!

Thamsanqa Maqubela

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Thembekile Pilusa

General Manager

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The Fourth Industrial Revolution – SOUTH AFRICA'S Chance

<https://www.youtube.com/watch?v=6ZOkoRuV1R0>